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January 10, 2023

To:	Mahesh Sharma, County Administrator
From:	Matt Hirst, Information Technology Director
Subject:	NetMotion Maintenance and Support

NetMotion software license maintenance and support is due for renewal.

Scott County utilizes NetMotion software to provide remote access via a secure Virtual Private Network (VPN) to the County data network from external networks (Internet).

The bid summary for NetMotion license maintenance and support is as follows:

NetMotion (1 year 24/7 Support)	Total
Insight/PCMG	\$30,793.00

It is recommeded that the Board approve the bid from Insight in the amount of \$30,793.00.

NetMotion maintenance and support contract provides Information Technology the ability to obtain the latest updates and patches to the software as well software support 24x7. The result is a more functional and dependable computing environment.

Budget dollars are available in the Information Technology Department operational budget to fund the costs of this contract.

Notes:

- NetMotion license maintenance and support costs were \$36,390.00 in FY'20 for a three (3) year agreement.
- At the time of the renewal in FY'20 and prior to the pandemic, Scott County licensed 225 NetMotion connections. Today we license 350 NetMotion connections.
- Multi-year agreements offered approximately little to no savings over a one year renewal.
- Pricing was obtained from Insight through the State of Iowa contract (State of Iowa OCIO's Participating Addendum # 2018 BUS 0105 for the U.S Communities Contract # 4400006644) with Absolute Software. The pricing through this agreement was competitively sourced and is available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa including Scott County.

THE COUNTY AUDITOR'S SIGNATURE CERTIFIES THAT THIS RESOLUTION HAS BEEN FORMALLY APPROVED BY THE BOARD OF SUPERVISORS ON

DATE

SCOTT COUNTY AUDITOR

RESOLUTION

SCOTT COUNTY BOARD OF SUPERVISORS

January 19, 2023

APPROVING PURCHASE OF NETMOTION MAINTENANCE AND SUPPORT

BE IT RESOLVED BY the Scott County Board of Supervisors as follows:

- Section 1. The purchase of NetMotion maintenance and support from Insight in the amount of \$30,793 is hereby approved.
- Section 2. This resolution shall take effect immediately.